a)  What are key principles are customer centric and help customers to  
provide feedback?

* Agile team should know about customer satisfaction by doing better planning and delivering better product for customer.   
  Team should know what is best and valuable for their customer.
* Keep customer demand in mind
* Make better product
* Stay relevant and focused
* Make data informed decisions and don’t rely on assumptions
* Track your progress by tracking customers satisfaction with product
* Product strategy should be reviewed and reflect changes accordingly
* Most important Product should meet the expectations of the stake holders

b) What are key principles are Team centric and help team to make right  
decisions ?

* Keeping the pipeline unblocked
* Upgrading themselves by ongoing training
* Value Customer and customer’s need
* Adaptability - team should adopt the changes nicely and frequently
* Being proactive
* Incremental delivery

c) How Agile Values shape the decision making process ?  
  
Agile values provide a common foundation software developers can use for making decisions about the best way to create high quality software or product, and that is their real value. This is the way to offer more value and deliver customer satisfaction.   
  
d) How Agile team work together ?  
Agile team members are cross functional, all can fit in any role so it reduces dependencies. Team members are more flexible-nimble, adopt changes easily, transparent, respectful, small but effective team, no manager or no team leader- all weight equally. Every day stand up meetings help the team to clarify doubts, bring vision and create more values toward product.

e) How Agile scrum is different from Waterfall ?

|  |  |
| --- | --- |
| Agile Scrum | Waterfall |
| Build the product in small chunks and work Iterative and Incremental | Build the product in one short, lengthy process |
| Product or part of product ca be created in few weeks or month | Final product can be build in months or year. |
| Customers feed backs are part of process | Customer can have only final product demonstration |
| Value customer and customer product/s | Product made without customers constant feedbacks |
| There is a chance to go back and change or update the product/s | No chance for updating the product |
| Less time consuming, effective and economical way to make product | Very time consuming, expensive and almost impossible to make changes in the product |

f) Project can be managed by Agile Scrum by several ways.   
1) Agile team/s are cross functional so everyone or anyone can work on any project so its independent team

2) work divided into smaller workable chanks so incase if any correction happens or if customer wants to change something it can be done with minor changes in work.

3) Stakeholder/Customer are giving feedbacks for better product improvement

4) Iterative and Incremental product development helps for better production and project management.

5) It lowers the coast of a project because the team is small and more productive

6) It reduces over heads

7) It allows companies to reduce waste and increase transparency.

g) How to lead change effectively ?

1) Embrace change and make adjustment: Agile enables product managers to demonstrate working software and get customer feedback.

2)Design to customer expectation: The ability to demo working applications means you can design for customer expectation.

3)Emphasize user stories from the start: Agile development, application development teams address the highest value stories in the earliest iteration. Scrum is a

4) Communicate with developers

5)Manage between sprints

h) What are Agile values

1. Individuals and interactions over processes and tools.
2. Working software over comprehensive documentation
3. Customer collaboration over contract negotiation
4. Responding to change over following plan  
     
     
     
   i) How Scrum and Agile is different ?  
   Scrum is a simple and flexible Agile methodology for software development, it is a lightweight and simple framework to address complex problems of a project and deliver a high value product.

Agile is a methodology that has been influenced by iterative and incremental development.it encourages a set of best practices, allowing a rapid delivery of high quality software which aligns developments with customers need.  
  
  
j) How would you define value ?  
value can be defined by providing great customer services to the customer. Customer satisfaction should be the goal.   
   
k) Why Iterative and Incremental project is more successful?  
they are successful because it reduce risk, cost, and brings transparency and clarity. Iterative means a section of work is developed and tested in a certain time box event.   
  
l) Can we introduce change even last day of the project?  
customer satisfaction is the ultimate value, so if needed to achieve goal yes it is possible to change the product on the last day and try to make it more workable according to stakeholder/customer requirements.   
  
m) Why face to face conversation improves success?  
Face to face conversation creates bond stronger, increase clarity, can help to understand better, clarify doubts and confusions. It makes the conversation more achievable and understandable.   
  
  
n)  Why doing LESS is important?  
Less is important because it allow us to focus on what really matters, rather than going through busywork.   
  
o) Why 40 hours work is important?

1. It helps to balance life better. Employee can spend time with family and friends and can work 8 hours a day or so for 5 days give them enough time to focus and finish work on time.
2. They have work life balance.   
     
      
     
     
   p) Why delaying decision is important?

Delaying decisions allow us to acquire knowledge and gather information that can be essential for making educated choices. In the beginning of the project also when lack of domain experience and requirements may be in complete, and customers are also unsure about what they want. It allows to gather information during the process by getting feedback, to make the most informed decision. Better decisions are made based on facts than speculation.